

ELMER W. DAVIS

ROOFING SINCE 1936

March 7, 2025

To: Ed Curi
Griffiss International Airport

From: Larry Dewine

Re: T & M Fee Structure 2025

We submit the following pricing for consideration on the above referenced RFP.

Labor Rates per hour will remain in effect thru 12/31/25

Roofer

Journeyman/ Laborer	
Weekday rates (M-F) 7am-4:30 pm	\$94.95
Overtime rates	\$120.12
Premium time (Sunday/Holiday)	\$151.86

Sheet Metal Worker

Journeyman/ Laborer	
Weekday rates (M-F) 7am-4:30 pm	\$94.95
Overtime rates	\$122.39
Premium time (Sunday/Holiday)	\$153.74

Material and Subcontractor Markup

- A. Fixed mark up on materials (cost plus) 15%
- B. Fixed mark up on equipment lease through third party (cost plus) 15%
- C. Fixed markup on subcontractors (cost plus) 10%

Equipment Rates

Vendor owned equipment

A. Crane : up to a 40-ton hydraulic crane/ boom truck (4 hr minimum)	
Weekday rates (M-F) 7am-4:30 pm	\$250.00
Overtime rates	\$296.87
Premium time (Sunday/Holiday)	\$336.76

- B. Trucking \$75 per trip

If you have any questions, or if I can be of additional assistance, please call me at 585-370-1132 – cell. That is the best way to catch me.

Thank you for allowing us to submit pricing, and I look forward to working with you on this contract

Jeffers, Steven D.

From: clare@rieberroofing.com
Sent: Tuesday, March 11, 2025 9:43 AM
To: Jeffers, Steven D.
Subject: Re: Service Work Pricing

Steve,

As requested here is our standard service rate charges:

Regular hours: \$95.00/hour/man
Overtime hours: \$142.50/hour/man
Holiday: \$190.00/hour/man
Saturday: \$142.50/hour/man
Sunday: \$190.00/hour/man

Material is actual material cost plus 15% overhead, 15% profit.

If you have any more questions please feel free to reach out by email or by phone at 315-736-2483.

Thank you,

Paul Rieben

From: Jeffers, Steven D.
Sent: Monday, March 10, 2025 8:36 AM
To: clare@rieberroofing.com
Subject: Re: Service Work Pricing

Good morning Paul,

Could you send me a new quote for your rates with the new pricing please ?

Steve
Sent from my iPhone

On Mar 10, 2025, at 8:16 AM, clare@rieberroofing.com wrote:

**Warning - This email originated from an external source.
Do not click links or attachments unless you recognize the sender and know the content is
safe.**

Steve,

Just talked to Ed. For service work our rate is \$98.00/hr. This includes regular labor hours, plus benefit package, plus insurances (comp, liability), plus office expense adjustments.

Thank you,

Paul Rieben



TIME & MATERIAL PROPOSAL

March 7, 2025

ATTENTION: Oneida County

RE: Time & Material Rates 2025

We appreciate the opportunity to provide a proposal to assist with addressing roof repairs at your property. We propose to provide labor, materials, and necessary insurance as follow:

- Roofing and/or Sheet Metal mechanic (*STRAIGHT TIME*).....\$140 per hour per mechanic

PREMIUM TIME RATES: SATURDAY & OVERTIME \$210 PER HOUR PER MECHANIC, SUNDAY or HOLIDAYS \$280 PER HOUR PER MECHANIC

INCLUDED IN THESE RATES:

- NYS Prevailing Wages and benefits paid to employees
- Small tools/consumables
- Overhead & Profit
- Roofing Specific General Liability, Umbrella, Automobile, workers comp insurances
 - \$1MM/\$2MM Aggregate \$5MM Umbrella

CLARIFICATIONS:

- Hourly billing is "portal to portal" meaning you will be charged for time spent loading truck at shop, traveling to work site, traveling back to shop and unloading truck.
- Materials will be billed at cost + 20% overhead and profit
- A truck/fuel charge of \$50 will be charged for each company truck and each day of service for work within 40 miles of our home office at 1418 Erie Street, Utica, NY 13502. Further travel will result in increased truck/fuel charges
- It is Pulver Roofing's discretion to determine correct crew size for nature of work
- Some repair projects require special equipment (i.e. forklift, manlift etc.). These will be billed at cost plus 20% overhead and profit

EXCLUDED FROM ANY PROPOSALS:

- Building Permits
- Asbestos Testing and/or Abatement
- P&P Bond

PAYMENT TERMS: NET 30 DAYS, Monthly 1.5% INTEREST. Invoices sent at the end of each week of work.

THESE RATES EXPIRE MAY 31, 2025. CLIENT WILL BE REQUIRED TO RE-SIGN AGREEMENT AT THAT TIME

Pulver Roofing Co., Inc.

Andrew Aery
Vice President

ACCEPTED BY:

NAME (PRINT)

TITLE

SIGNED

DATE