




**ONEIDA COUNTY  
DEPARTMENT OF PUBLIC WORKS**

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ANTHONY J. PICENTE, JR.  
County Executive

MATTHEW S. BAISLEY  
Commissioner

**MEMORANDUM**

TO: Alfred Barbato 

FROM: Patrick Cassidy  
Deputy Commissioner, Division of Buildings and Grounds

RE: **Ber-National Sole Source Determination**

Date: November 15, 2024

The Oneida County Department of Public Works, Buildings and Grounds is requesting a sole source determination for Ber-National Automation. Currently, the county utilizes the WPS Park ID access system at the Wynn Hospital Parking Garage. WPS USA Corporation is the manufacturer of the equipment and the software for this system. As the manufacturer, they have deemed Ber-National a sole source distributor in the Central New York region, entitling them to offer and to sell the products manufactured and/or sold by WPS under the brand name "WPS Parking Solutions". Additionally, Ber-National Automation is authorized to participate in public tenders and are responsible for sales, support, service and warranty of WPS Parking Solutions.